



ZWT ACCELERATOR

MORE THAN “JUST” OFFICES
FOR START-UPS

ZWT

Center for Knowledge
and Technology Transfer
in Medicine



WELCOME TO THE MEDICAL SCIENCE CITY GRAZ!

The closer, the better. We know from our private lives: if you can get “basic necessities” done in the immediate vicinity of your home, you simply get on better. The same applies to our professional lives. Start-ups in particular benefit when strategically important partners are literally just around the corner. These ideal conditions can be found at the Medical Science City Graz, where **teaching, research, clinical practice and knowledge transfer are combined in the companies at one location**. The University Hospital Graz, the new MED CAMPUS Graz of the Medical University of Graz and the Center for Knowledge and Technology Transfer in Medicine (ZWT) with life science companies as tenants are part of this new district for health initiated by the Medical University of Graz as a key project serving as a model throughout Europe.

The close intertwining with the many other hubs of the Styrian life science industry is ensured by the ZWT co-owner Styrian Business Promotion Agency (SFG) and by Cluster Human.technologyStyria (HTS), which is located at the ZWT.

In addition, Styria holds a top position among Europe's regions with an R&D rate of around 5 percent, and **life sciences is one of the location's strengths**.

These framework conditions have proven to be an **ideal breeding ground for entrepreneurship** and have created a lasting pull effect for the science and business location since the opening of the ZWT in 2014. This is reflected in the newly settled start-ups and the dynamic development of the current ZWT tenants (see page 4). The promotion of entrepreneurship will continue to be a central objective of the Medical University of Graz, which is now bundling its activities in the new ZWT Accelerator. This new life science hotspot is currently being built as a **“gateway to the Medical Science City Graz”** and is aimed both at start-ups and spin-offs from the life science sector, as well as international companies that carry out life science research projects together with the Medical University of Graz.

Do you have any further questions about the ZWT Accelerator? Are you interested in a location in the Medical Science City Graz?

Contact us, we will be happy to advise you!

Anke Dettelbacher and Thomas Mrak
Managing Directors of the ZWT and the ZWT Accelerator

MEDICAL SCIENCE CITY | GRAZ

LOCATED IN THE MEDICAL SCIENCE CITY GRAZ

University Hospital Graz

19 University departments and approximately 415,000 patients per year

Center for Medical Research (ZMF)

Highly specialised Core Facilities

Medical University of Graz

Ethic Commission, Biobank, Core Facilities, Research Management, etc.

ZWT Accelerator

New “one-stop shop” for start-ups

Center for Knowledge and Technology Transfer in Medicine (ZWT)

- Life science companies /start-ups
- Biobank of the Medical University of Graz (one of the largest biobanks in Europe)
- BBMRI-ERIC (Central Executive Management Office of the pan-European Research Infrastructure for Biobanking)
- Human.technology Styria (human technology cluster)

PARTNER ALL AROUND

- **Startupmark**
Initiative to bundle start-up services & think tank
- **Human.technology Styria**
Human technology cluster (at the ZWT)
- **Science Park Graz**
High-tech start-up incubator
- **HTH Styria**
Platform of Styrian life science stakeholders
- **Unicorn**
Start-up & innovation hub at the University of Graz
- **Styrian Business Promotion Agency (SFG)**
Support for R&D, financing, internationalisation, etc.
- **Smart Business Center**
Platform for smart services
- **Know-Center**
Research Center for Data-driven Business and AI
- **City of Graz**
Services for the establishment of companies, start-ups, innovation

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- Legend:
- MED CAMPUS – Modul 1
 - MED CAMPUS – Modul 2
 - kinderCAMPUS
 - ZWT & ZWT Accelerator
 - University Hospital Graz



HARD FACTS AT A GLANCE

The existing ZWT is entering the next step of development with the ZWT Accelerator, which is being newly established as the “gateway to the Medical Science City Graz”. The ZWT Accelerator is a new “one-stop shop” for founders in the life science sector and international companies implementing life science research projects together with the Medical University of Graz. The service goes far beyond the renting of office and laboratory space.

MODERN ARCHITECTURE

- S1 & S2 laboratories (workplace approved)
- Flexible rooms for meetings and events
- User-friendly office space
- High user quality & energy efficiency

UNIQUE LOCATION

- “Gateway to the Medical Science City Graz”
- Directly next to the MED CAMPUS Graz of the Medical University of Graz
- Directly next to the University Hospital Graz

NETWORK & SERVICES

- Integration into the Medical Science City Graz
- Integration into the networks of the Medical University of Graz
- Establishment of the ZWT Accelerator as a central hub for the entrepreneurship activities of the Medical University of Graz
- Integration into the networks of the Styrian Business Promotion Agency (SFG)
- Support for international settlements (www.invest-in-styria.com)
- Support within the framework of Styria as Startupmark
- R&D special infrastructure of the Center for Medical Research (ZMF)
- Strategically important contacts & funding
- Active promotion of networking & events

THE ZWT ACCELERATOR

Gross floor area: 2,700 m²

Location: opposite the existing ZWT

Expected opening: early 2023

General planning services: Riegler Riewe Architects

Client: ZWT Accelerator Ltd.

IT WORKS!

The ZWT network is the perfect breeding ground for entrepreneurship. This is clearly proven by the development of the 20 tenants of the ZWT – the “neighbour” of the new ZWT Accelerator. Take advantage of this unique environment for your start-up at the new ZWT Accelerator!

TAKE A LOOK



WHAT HAS HAPPENED AT THE ZWT SINCE ITS OPENING IN 2014?



ZWT AS INCUBATOR

9 start-ups founded at the ZWT, 5 start-ups already “outgrown” due to successful development



READINESS FOR MARKETING OF INNOVATIONS

Start of production and/or sales of life science innovations after years of development work



STAFF GROWTH

Number of employees almost tripled in some cases, a total of 341 employees at the ZWT (250 were planned)



INTERNATIONALISATION

Export quota increases (up to 100 percent for several tenants), ever stronger integration into international networks



START-UPS CONQUER THE MARKET

Rapid growth and multi-million euro investments: continuous success for the start-ups at the ZWT

DYNAMIC NETWORKING

A lot can be done via video conferences or by telephone. But especially for founders, the informal exchange with business colleagues during coffee breaks or networking at events is of immense value. The ZWT and the ZWT Accelerator actively promote this exchange.



Long Night of Research (the ZWT serves as a location for the Austria-wide event)



ZWT breakfast at the bistro [das O]



Barbecue for the ZWT tenants on the occasion of "5 years ZWT"



ZWT breakfast "Female Life Science Power" at the bistro [das O]

MEDICINE AS A CATALYST FOR THE ECONOMY

The ZWT and the ZWT Accelerator are joint projects of the Province of Styria, the Styrian Business Promotion Agency SFG and the Medical University Graz. They are co-financed by funding from the Province of Styria and the European Regional Development Fund (ERDF).



Hellmut Samonigg

Rector of the Medical University of Graz

“The bundling of life science expertise in the Medical Science City Graz offers an ideal surrounding for entrepreneurship. The resulting pull effect is reflected in an occupancy rate of 100 percent of the ZWT. The demand for laboratory and office infrastructure remains high – the ZWT Accelerator is therefore the only logical next step.”



Barbara Eibinger-Miedl

Minister of Economy, Tourism, Europe, Science and Research

“The framework conditions in Styria have contributed significantly to the excellent development of local companies in the field of human technology in recent years. I am therefore very pleased that we are now implementing the ZWT Accelerator together with the Medical University of Graz. This will enable us to support the settlement of further companies and the creation of new jobs.”



Christoph Ludwig

Managing Director of the Styrian Business Promotion Agency SFG

“The ZWT and the ZWT Accelerator actively promote the dynamic development of the tenants by embedding in the networks of the Styrian Business Promotion Agency and the Medical University of Graz. The impact is clearly noticeable – for example, in the newly established life science companies and the international presence.”

CONTACT

Get more information about a location for your start-up at the ZWT Accelerator!



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Further information on the location:

Business location Styria: www.invest-in-styria.com

Science location Styria: www.invest-in-styria.com/research

Start-up ecosystem of Styria – Startupmark: www.startupmark.at

Medical Science City Graz: www.medunigraz.at/medical-science-city-graz

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MED|CAMPUS



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